

## Newsletter #10

Dear friends of AVTECH!

### Positive progress

The fall is slowly moving towards winter, at least here in Stockholm and we have some good news to share with you. The proFLIGHT app is starting to spread faster and today we have 600 pilots from around 90 airlines using it. We have got a lot of positive feedback from users and many pilots seem to prefer our app. Help us continue spreading the app and try it yourself if you are a professional pilot. We always offer a three months trial of the premium version, use this link to sign up: <https://proflight.avtech.aero>

We also would like to share the latest business update with you where it was reported that six European airlines with a total of 700 airplanes are in different stages of testing Aventus Full Flight. This means that the evaluations and possible contract negotiations will be implemented during a longer timeframe, starting Q4 2019 and finishing Q1 and Q2 2020.

### Conferences

In the beginning of November, AVTECH attended the ARINC EFB Users Forum in Madrid. We met a lot of interested people at our booth and we also got to present what we have developed together with UK Met Office. The presentation was well received, and the topic was "Turbulence avoidance by combining high resolution weather data with observations".

An article was released for a couple of weeks ago where proFLIGHT and the latest layers, Rapid Developing Thunderstorms (RDT) satellite data and IATA Turbulence Aware real-time data are presented. Read the article here: <https://www.avtech.aero/news/no-thunder-in-sight>



Jonathan Croome UK Met Office and Niklaes Persson AVTECH presented at the EFB Users Forum.

### 13<sup>th</sup> Annual Flight Operations Conference

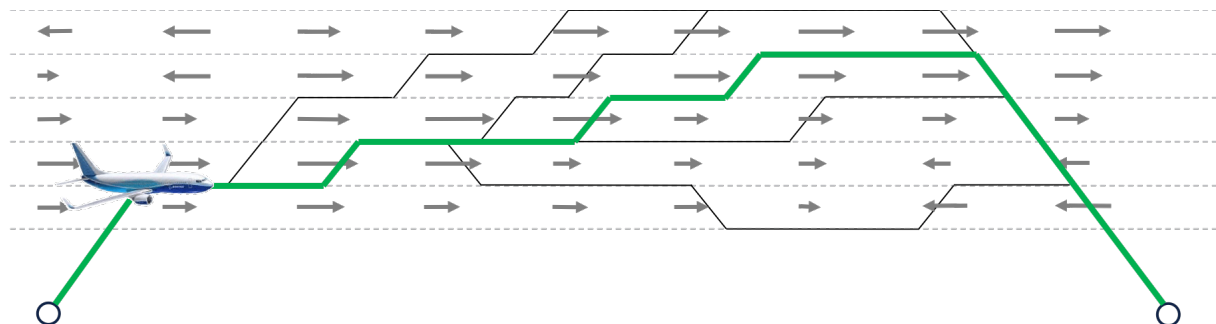
3<sup>rd</sup> and 4<sup>th</sup> of December we will attend the 13<sup>th</sup> Annual Flight Operations Conference, London Heathrow. You will meet us at stand E19 and see a presentation made by Stig Patey, Captain B737/Manager Fuel Savings at Norwegian about the test that Norwegian have done with AVTECH and the In-flight Cruise Profile Optimizer. If you would like to book a meeting in advance with us, please contact one of our Key Account Managers [per.ohman@avtech.aero](mailto:per.ohman@avtech.aero) or [sales@avtech.aero](mailto:sales@avtech.aero).

For those of you who can read the Norwegian language, a News Paper called "Teknisk Ukeblad" (TU) released an interesting interview and video with Captain Stig Patey when they followed him on a flight using the Aventus Air solution this summer. Aventus and the Optimizer have the same basis, using great winds from the UK Met Office 10K weather forecast. Read about this and watch the video here:

<https://www.tu.no/artikler/avanserte-vaerdata-tikker-inn-i-cockpiten-slik-sparer-norwegian-pilotene-drivstoff-br/467813>

If you do not understand the Norwegian language, an article about the optimizer will be released next week, which will be linked on our webpage. Meanwhile you might want to watch our webinar about the In-flight Cruise Profile Optimizer:

<https://youtu.be/vh3PSBljyeY>



The In-flight Cruise Profile Optimizer.

### CEO Presentation – Swedish only

For our Swedish readers, the CEO of AVTECH Christer Fehrling and CTO David Rytter will present on Redeye Technology Day 2019 Wednesday 20<sup>th</sup> of November, 09:40, to watch it live use this link: <https://www.redeye.se/live/tech-day-2019>

AVTECH In-flight Cruise Profile Optimizer.  
Finding the minimum cost flight path for each flight by utilizing favorable winds.

Best wishes,  
The AVTECH Team